

Annual Report 2009

In the financial year 2009, the Intersys Corporation again has achieved an excellent result with a turnover of approx. 3.25 millions of Swiss Francs. This is a clear sign that the strategy of continual but sustainable growth pursued in the last years has proved to be right. Since, despite the heaviest economic crisis for decades, at the end of the year we could achieve a turnover just slightly below the previous year. Considering the overall economic situation, this is a clearly positive sign!

We are characterised by reliability and adherence to deadlines, an in-depth understanding of the processes and procedures of our customers and our willingness to take responsibility over the entire lifetime of the results of our work, thus aspiring for close and long-lasting customer relationships. That's why our customers are the focus of all our activities. Their satisfaction is our first priority and is a clear indicator for our success.

These values are defining the basis for our business guidelines. We are proud that these values have prevailed as well in the challenging project business of information technology as in the increasingly rougher climate due to the economic crisis. In the year 2009, our clients have rewarded us for acting consequently according to these values. For this we say a big thank you to all our customers and we are looking forward to a likewise future!



Bridging the gap



Company Development

In many aspects, 2009 has been a year of expansion for Intersys.

On the one hand we have substantially strengthened our market presence and have engaged a new head of marketing & sales and a new key account manager. On the other hand we also have enhanced our technical team with several new employees while at the same time having invested strongly in further education.

For example, various employees are newly certified as Sun Certified Java Programmer and our whole test-management team is ISTQB-certified. Also, various employees have dealt with future-proof issues such as the Virtual Directories (directory server of Symlabs) or the Enterprise Portals (Life Ray). Supported by Intersys, as well some individual further educations have been completed successfully in the fields of requirements engineering or the executive MBA.

At the end of our tenth year we were 22 employees with backgrounds in informatics, electrical engineering and business administration. Due to the growth of staff, it has been necessary to establish a new organisational structure and to newly create four team-leader positions.

Our endeavour, to further gain an international foothold in our original field of telecommunication, has further born fruit and after Vodafone Ireland we could also welcome Vodafone UK in the circle of our satisfied customers. Steps to establish contacts in further countries have been done and will definitely bear fruit within a reasonable time.

Throughout the year, first contacts have also been made to industries new to Intersys such as finance, healthcare or logistics. And shortly before Christmas, with a leading international logistic player a first big customer was gained in these newly marketed fields. A nice Christmas present! And an even better sign for the future? Certainly!


Also on a social level we could strengthen our position and were once more a sponsor of the Solothurner Filmtage, Switzerland's largest and most important film festival. Last but not least, we would like to mention also our intensified collaboration with the vocational school Solothurn as well as the engagement of a computer science apprentice.

Outlook 2010

The economic crisis has, almost like anywhere, also left its track at Intersys. This, compared to previous years, mainly in the form of an increased necessary effort in order to gain new assignments. But the above mentioned successes are proving that we are on the right track and continuously realise our growth targets. In this respect, also for 2010 we want to achieve further successes and we will do a huge effort to make this visible in the figures at the end of the year. In any case, the very successful first months of the current year seem to be promising for this!

On the one hand we consequently will apply our marketing & sales efforts and will thus most probably gain further customers in new industries. On the other hand the strong investment in further education will increasingly bear fruit while at the same time we will further invest in education also in this year.

That's why we are optimistic for the future und will stick to our principals: We do the best out of any situation, give always a 100 percent and correctly put together all the pieces of the puzzle in order to draw the right conclusions. With our software solutions we generate the optimum from the status quo, build on a tried-and-trusted basis and enhance it further to be continuously at the state-of-the-art. We do that until our clients have the solution perfectly tailored to their needs.



Bridging the gap



Intersys AG

- Headquarters Solothurn, CH
 - Branch-office Zürich, CH
 - **Board of Directors**
 - R. Grütter President
 - F. Rezzonico
 - A. Vocat
 - Auditor STEFA Treuhand AG, Thun
 - Share capital CHF 250'000.-
- **Management Board**
 - J. Petr CEO, Head of Development
 - M. Graf Head of Marketing & Sales, Head of Finance